

PROPUESTA DE CAPTACIÓN DE INGRESOS PROPIOS 2017  
(PESOS)

| CONCEPTO   | ENE               | FEB              | MAR              | ABR              | MAY            | JUN            | JUL              | AUG               | SEPT             | OCT            | NOV            | DIC            | TOTAL             |
|--|-------------------|------------------|------------------|------------------|----------------|----------------|------------------|-------------------|------------------|----------------|----------------|----------------|-------------------|
| <b>DERECHOS:</b>   | <b>10,114,807</b> | <b>1,633,518</b> | <b>1,940,171</b> | <b>1,277,988</b> | <b>863,303</b> | <b>765,473</b> | <b>5,226,265</b> | <b>11,014,208</b> | <b>1,595,876</b> | <b>384,142</b> | <b>25,019</b>  | <b>12,609</b>  | <b>34,653,379</b> |
| Inscripción Zona A   | -                 | -                | -                | -                | -              | -              | 978,144          | 1,125,344         | 144,256          | 4,416          | -              | -              | 2,252,160         |
| Inscripción Zona B   | -                 | -                | -                | -                | -              | -              | 492,780          | 1,621,017         | 298,533          | 4,011          | -              | -              | 2,416,341         |
| Inscripción Zona C   | -                 | -                | -                | -                | -              | -              | 154,912          | 1,134,648         | 133,488          | 2,060          | -              | -              | 1,425,108         |
| Reinscripción Zona A   | 3,135,360         | 752,928          | 4,230            | -                | -              | 736            | 702,880          | 1,757,568         | 230,368          | 736            | -              | -              | 6,584,806         |
| Reinscripción Zona B   | 3,269,538         | 422,874          | 1,719            | -                | -              | -              | 1,171,785        | 1,317,327         | 182,214          | 3,438          | 573            | -              | 6,369,468         |
| Reinscripción Zona C   | 2,159,292         | 325,068          | 5,356            | 412              | -              | -              | 222,480          | 1,423,048         | 220,832          | 7,416          | -              | -              | 4,363,904         |
| Revalidación de Estudios Zona A                                  | 3,030             | 6,060            | 606              | -                | -              | -              | -                | 10,100            | 3,780            | 202            | -              | -              | 23,778            |
| Revalidación de Estudios Zona B                                  | 2,528             | 3,792            | 316              | 158              | -              | -              | -                | 3,002             | -                | 158            | -              | -              | 9,954             |
| Revalidación de Estudios Zona C                                  | -                 | -                | 230              | 115              | -              | -              | -                | 1,380             | -                | -              | -              | -              | 1,725             |
| Curso Intersemestral Zona A                                      | -                 | -                | -                | -                | 114,400        | 110            | 162,470          | 8,360             | -                | 121,550        | -              | -              | 406,890           |
| Curso Intersemestral Zona B                                      | -                 | -                | -                | -                | 118,146        | -              | 115,275          | 6,786             | -                | 87,783         | 261            | -              | 328,251           |
| Curso Intersemestral Zona C                                      | -                 | -                | -                | -                | 46,592         | -              | 52,864           | 2,112             | -                | 61,056         | -              | -              | 162,624           |
| Examen Diagnóstico Zona A  | -                 | -                | 733,569          | 386,759          | 71,557         | 439            | 72,874           | 114,579           | 77,703           | 2,195          | -              | -              | 1,459,875         |
| Examen Diagnóstico Zona B  | -                 | -                | 705,772          | 414,772          | 129,980        | 388            | 91,956           | 146,664           | 43,844           | 776            | -              | -              | 1,534,152         |
| Examen Diagnóstico Zona C  | -                 | -                | 425,397          | 423,752          | 140,154        | 4,935          | 50,337           | 85,540            | 18,424           | 1,316          | -              | -              | 1,149,855         |
| Evaluación Extraordinaria Zona A                                 | 495,000           | -                | -                | -                | -              | 204,490        | 330              | -                 | -                | -              | -              | -              | 699,820           |
| Evaluación Extraordinaria Zona B                                 | 327,816           | 348              | -                | -                | -              | 173,826        | 7,482            | -                 | -                | -              | -              | -              | 509,472           |
| Evaluación Extraordinaria Zona C                                 | 146,752           | 320              | -                | -                | -              | 83,392         | -                | -                 | -                | -              | -              | -              | 230,464           |
| Constancia de Estudios o Calificaciones Zona A                   | 3,481             | 8,968            | 13,275           | 11,859           | 5,782          | 7,906          | 2,773            | 6,254             | 10,974           | 5,251          | 3,481          | 807            | 80,811            |
| Constancia de Estudios o Calificaciones Zona B                   | 3,713             | 9,165            | 10,669           | 9,353            | 6,392          | 6,627          | 9,165            | 7,144             | 4,982            | 3,337          | 3,525          | 658            | 74,730            |
| Constancia de Estudios o Calificaciones Zona C                   | 2,184             | 4,602            | 5,499            | 6,513            | 4,641          | 5,343          | 8,424            | 4,251             | 5,850            | 2,964          | 3,627          | 1,248          | 55,146            |
| Duplicado de Certificado Total o Parcial Zona A                  | 1,955             | 1,360            | 1,190            | 1,020            | 850            | 1,530          | 22,185           | 42,840            | 2,125            | 1,275          | 1,360          | 850            | 78,540            |
| Duplicado de Certificado Total o Parcial Zona B                  | 1,955             | 1,445            | 765              | 1,190            | 1,190          | 1,275          | 28,220           | 32,980            | 3,060            | 4,420          | 2,040          | 2,635          | 81,175            |
| Duplicado de Certificado Total o Parcial Zona C                  | 1,615             | 1,615            | 2,975            | 1,870            | 1,105          | 1,530          | 18,785           | 46,155            | 5,015            | 1,955          | 1,615          | 425            | 84,660            |
| Reposición de Credencial Zona A                                  | -                 | -                | -                | -                | 42             | 252            | -                | -                 | 252              | 210            | -              | -              | 756               |
| Reposición de Credencial Zona B                                  | -                 | -                | -                | 72               | 36             | 36             | -                | -                 | -                | 36             | 180            | -              | 396               |
| Reposición de Credencial Zona C                                  | -                 | -                | 270              | 378              | 648            | 540            | 27               | -                 | -                | 108            | 27             | -              | 1,998             |
| Seguro de accidentes escolares zona A                            | 138,516           | 27,846           | 714              | 238              | 714            | 1,785          | 292,383          | 485,282           | 65,688           | 4,165          | 1,190          | -              | 1,018,521         |
| Seguro de accidentes escolares zona B                            | 163,625           | 24,871           | 7,378            | 3,213            | 3,332          | 5,831          | 341,173          | 670,803           | 64,141           | 24,395         | 6,902          | 3,808          | 1,319,472         |
| Seguro de accidentes escolares zona C                            | 203,847           | 26,656           | 4,641            | 714              | 2,142          | 18,802         | 121,261          | 820,624           | 49,147           | 38,913         | 238            | 2,142          | 1,289,127         |
| Emisión y Expedición de Títulos                                  | 54,600            | 15,600           | 15,600           | 15,600           | 15,600         | 245,700        | 105,300          | 140,400           | 31,200           | -              | -              | -              | 639,600           |
| <b>PRODUCTOS:</b>  | <b>-</b>          | <b>250,679</b>   | <b>213,258</b>   | <b>199,951</b>   | <b>198,741</b> | <b>185,833</b> | <b>529,566</b>   | <b>684,102</b>    | <b>165,195</b>   | <b>156,759</b> | <b>156,759</b> | <b>143,407</b> | <b>2,884,250</b>  |
| Venta de Bibliografía Básica Zona A, B y C                       | -                 | -                | -                | -                | -              | -              | 146,547          | 372,210           | -                | -              | -              | -              | 518,757           |
| Venta de Bibliografía Especializada Zona A, B y C                | -                 | -                | -                | -                | -              | -              | 259,250          | 174,250           | -                | -              | -              | -              | 433,500           |
| Otorgamiento de concesión de cafetería anual (por alumno)        | -                 | 64,500           | 21,975           | -                | 3,120          | -              | -                | -                 | -                | -              | -              | -              | 89,595            |
| Otorgamiento de concesión de papelería anual (por alumno)        | -                 | 27,714           | 6,612            | -                | -              | -              | -                | -                 | -                | -              | -              | -              | 34,326            |
| Concesión de Cafetería (Mensual) de 100 a 300 alumnos            | -                 | 18,260           | 18,260           | 18,260           | 18,260         | 18,260         | 18,260           | 18,260            | 18,260           | 18,260         | 18,260         | 18,260         | 200,860           |
| Concesión de Cafetería (Mensual) de 301 a 600 alumnos            | -                 | 26,704           | 20,028           | 26,704           | 26,704         | 33,380         | 26,704           | 40,056            | 40,056           | 40,056         | 40,056         | 26,704         | 347,152           |
| Concesión de Cafetería (Mensual) de 601 a 900 alumnos            | -                 | 16,872           | 16,872           | 16,872           | 33,744         | 16,872         | 25,308           | 25,308            | 25,308           | 16,872         | 16,872         | 16,872         | 227,772           |
| Concesión de Cafetería (Mensual) de 901 alumnos en adelante      | -                 | 60,956           | 87,080           | 87,080           | 78,372         | 69,664         | 8,708            | 26,124            | 43,540           | 43,540         | 43,540         | 43,540         | 592,144           |
| Concesión de Papelería (Mensual) de 100 a 300 alumnos            | -                 | 7,305            | 7,305            | 7,305            | 7,305          | 7,305          | 7,305            | 7,305             | 7,305            | 7,305          | 7,305          | 7,305          | 80,355            |
| Concesión de Papelería (Mensual) de 301 a 600 alumnos            | -                 | 2,358            | 2,358            | 2,358            | 2,358          | 4,716          | 4,716            | 4,716             | 4,716            | 4,716          | 4,716          | 4,716          | 42,444            |
| Concesión de Papelería (Mensual) de 601 a 900 alumnos            | -                 | 5,736            | 5,736            | 14,340           | 8,604          | 8,604          | 5,736            | 5,736             | 5,736            | 5,736          | 5,736          | 5,736          | 77,436            |
| Concesión de Papelería (Mensual) de 901 alumnos en adelante      | -                 | 20,274           | 27,032           | 27,032           | 20,274         | 27,032         | 27,032           | 10,137            | 20,274           | 20,274         | 20,274         | 20,274         | 239,909           |
| <b>APROVECHAMIENTOS:</b>   | <b>310</b>        | <b>22,902</b>    | <b>814</b>       | <b>333</b>       | <b>813</b>     | <b>1,137</b>   | <b>288</b>       | <b>430</b>        | <b>501</b>       | <b>1,234</b>   | <b>445</b>     | <b>890</b>     | <b>30,097</b>     |
| Venta de bases para cafetería/papelería                          | -                 | 22,468           | -                | -                | -              | -              | -                | -                 | -                | -              | -              | -              | 22,468            |
| Cuota por devolución extemporánea de Acervo Bibliográfico Zona A | 310               | 126              | 537              | 180              | 694            | 857            | 284              | 430               | 495              | 1,048          | 445            | 758            | 6,164             |
| Cuota por devolución extemporánea de Acervo Bibliográfico Zona B | -                 | 153              | 107              | -                | 96             | 54             | 4                | -                 | 2                | 82             | -              | 30             | 528               |
| Cuota por devolución extemporánea de Acervo Bibliográfico Zona C | -                 | 155              | 170              | 153              | 23             | 226            | -                | -                 | 4                | 104            | -              | 102            | 937               |
| <b>TOTAL DE INGRESOS PROPIOS ESTIMADO POR MES</b>                | <b>10,115,117</b> | <b>1,907,099</b> | <b>2,154,243</b> | <b>1,478,272</b> | <b>862,857</b> | <b>958,443</b> | <b>5,756,119</b> | <b>11,698,740</b> | <b>1,761,572</b> | <b>542,135</b> | <b>182,223</b> | <b>156,906</b> | <b>37,567,726</b> |

Elaboró  
  
Lic. Verónica Sofía Ramírez Hernández  
Directora de Planeación

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L. A. E. José Jalisco Castro Skewes  
Director de Administración

Autorizó  
  
M. A. E. Sergio Alejandro Arteaga Carreño  
Director General

RESUMEN CALENDARIZADO PRESUPUESTO DE INGRESOS 2017  
(PESOS)

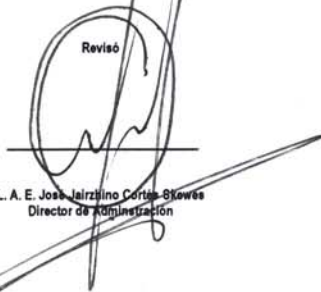
| CONCEPTO         | PROYECTADO ANUAL  | ENE               | FEB              | MAR              | ABR              | MAY            | JUN            | JUL              | AGO               | SEP              | OCT            | NOV            | DIC            |
|------------------|-------------------|-------------------|------------------|------------------|------------------|----------------|----------------|------------------|-------------------|------------------|----------------|----------------|----------------|
| INGRESOS PROPIOS | 37,567,726        | 10,115,117        | 1,907,099        | 2,154,243        | 1,478,272        | 862,857        | 952,443        | 5,756,119        | 11,698,740        | 1,761,572        | 542,135        | 182,223        | 156,906        |
| <b>TOTAL</b>     | <b>37,567,726</b> | <b>10,115,117</b> | <b>1,907,099</b> | <b>2,154,243</b> | <b>1,478,272</b> | <b>862,857</b> | <b>952,443</b> | <b>5,756,119</b> | <b>11,698,740</b> | <b>1,761,572</b> | <b>542,135</b> | <b>182,223</b> | <b>156,906</b> |

Elaboró



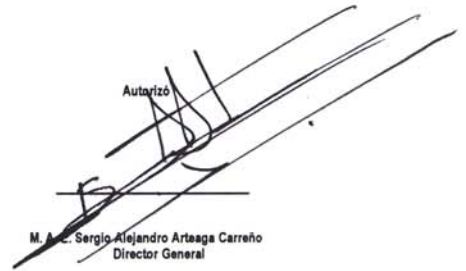
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Director de Administración

Autorizó



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Director General

COMPARATIVO DEL COMPORTAMIENTO DEL PRESUPUESTO DE INGRESOS 2017  
(PESOS)

| CONCEPTO         | PRESUPUESTO AUTORIZADO |            |            |            |            |            |            | COMPARATIVO |     |           |     |           |     |            |       |            |     |           |     |
|------------------|------------------------|------------|------------|------------|------------|------------|------------|-------------|-----|-----------|-----|-----------|-----|------------|-------|------------|-----|-----------|-----|
|                  | AÑOS ANTERIORES        |            |            |            |            |            | AÑO ACTUAL |             |     |           |     |           |     |            |       |            |     |           |     |
|                  | (PESOS)                |            |            |            |            |            |            | 2012/2011   |     | 2013/2012 |     | 2014/2013 |     | 2015/2014  |       | 2016/2015  |     | 2017/2016 |     |
|                  | 2011                   | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | (PESOS)     | (%) | (PESOS)   | (%) | (PESOS)   | (%) | (PESOS)    | (%)   | (PESOS)    | (%) | (PESOS)   | (%) |
| INGRESOS PROPIOS | 13,755,868             | 16,734,493 | 18,780,467 | 24,589,414 | 21,474,250 | 31,599,850 | 37,567,726 | 2,978,625   | 18% | 2,045,974 | 11% | 5,808,947 | 24% | -3,115,164 | -15%  | 10,125,600 | 32% | 5,967,876 | 16% |
| TOTAL            | 13,755,868             | 16,734,493 | 18,780,467 | 24,589,414 | 21,474,250 | 31,599,850 | 37,567,726 | 2,978,625   | 18% | 2,045,974 | 8%  | 5,808,947 | 18% | -3,115,164 | -105% | 10,125,600 | 16% | 5,967,876 | 16% |

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